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berneunion

Supporting trade and investment since 1934

2011



# 2011

Supporting trade and investment since 1934  
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A photograph of a waterfall with multiple cascades, set against a blurred background of green and blue foliage. The image is partially obscured by a white rounded rectangle containing the title.

# Berne Union Statistics

4

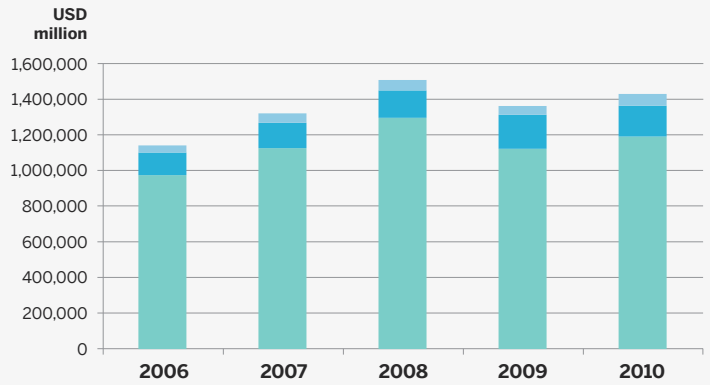




## TOTAL FIGURES FIVE YEAR TRENDS

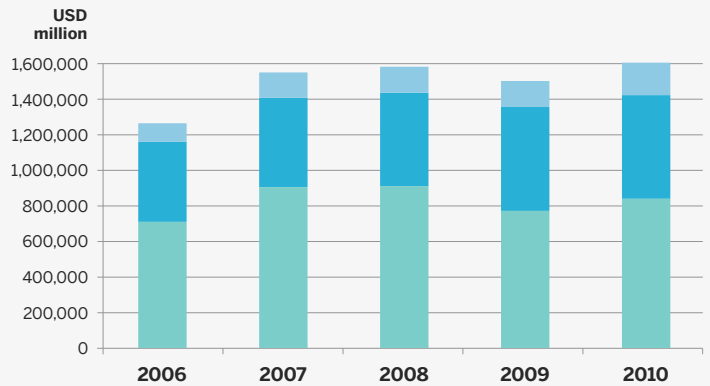
### New Business - during each year

- ST - Short Term Export Credit Insurance
- MLT - Medium/Long Term Export Credit Insurance & Lending
- INV - Investment Insurance



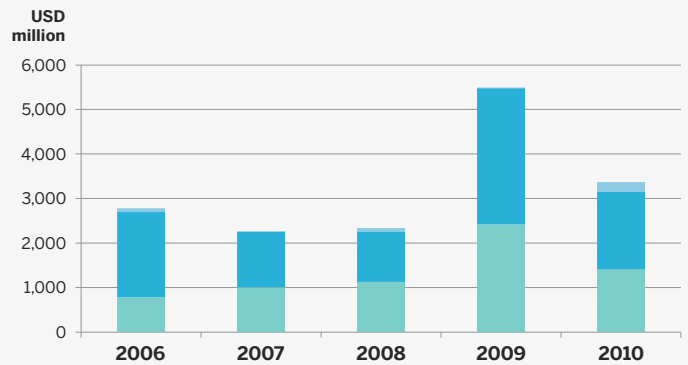
### Exposure - at year end

- ST - Short Term Export Credit Insurance
- MLT - Medium/Long Term Export Credit Insurance & Lending
- INV - Investment Insurance



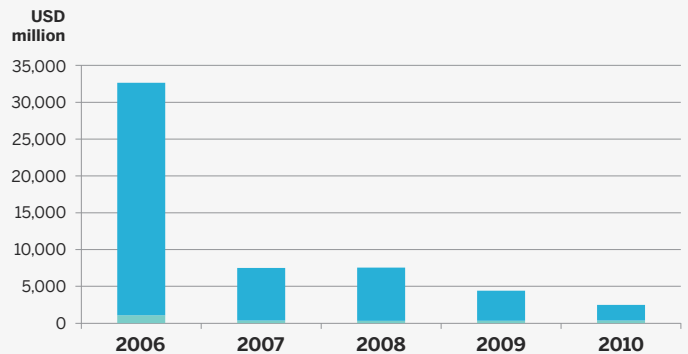
### Claims Paid - during each year

- ST - Short Term Export Credit Insurance
- MLT - Medium/Long Term Export Credit Insurance & Lending
- INV - Investment Insurance



### Recoveries - during each year

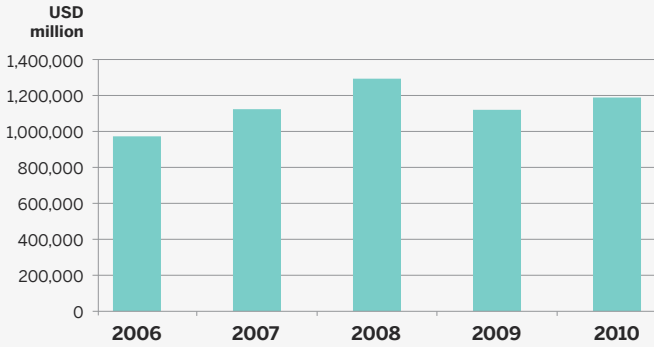
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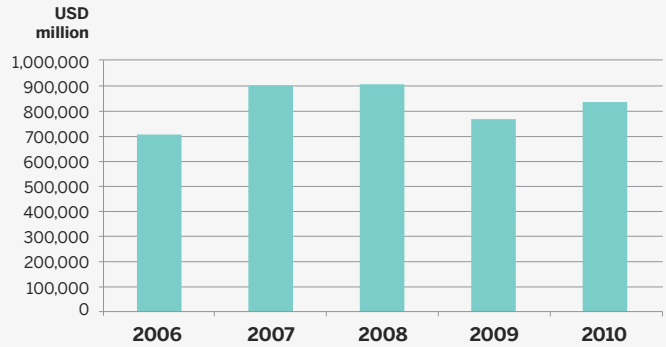


## BERNE UNION: SHORT TERM EXPORT CREDIT INSURANCE & LENDING

ST New Business - insured during each year



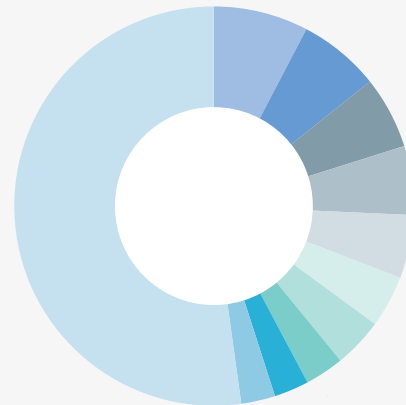
ST Exposure - at year end



While world trade contracted by 25% in 2009, short term credit insurance declined by only 13%, and insured business rose again in 2010.



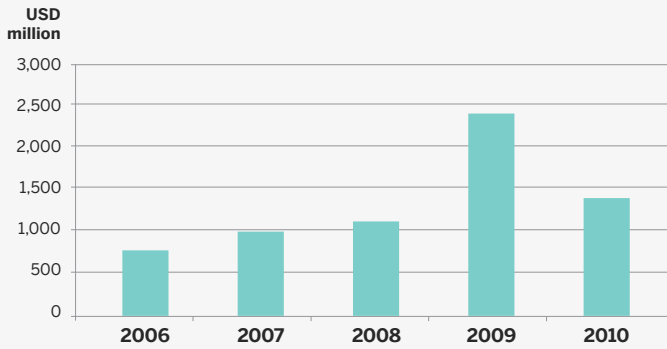
ST Exposure 2010: Top 10 Countries



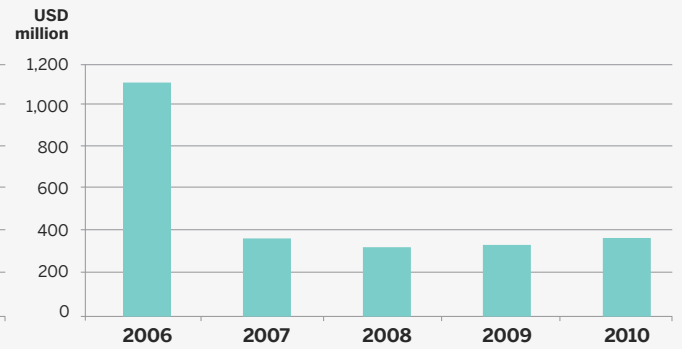
<b>United States</b>	64,167
<b>Germany</b>	55,301
<b>Italy</b>	48,996
<b>France</b>	46,720
<b>United Kingdom</b>	42,850
<b>China</b>	35,286
<b>Spain</b>	33,611
<b>Netherlands</b>	26,383
<b>Brazil</b>	23,573
<b>Switzerland</b>	23,040
<b>Other</b>	436,645



ST Claims Paid - during each year



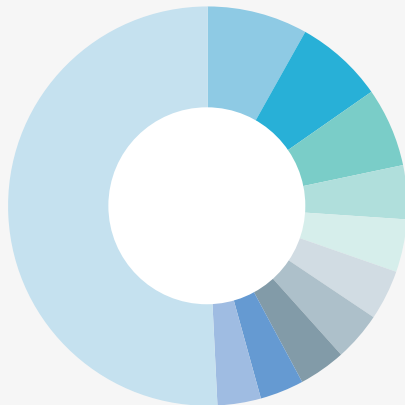
ST Recoveries - during each year



Claims paid were up sharply in 2009, but were still manageable. Claims were then lower in 2010 and recoveries remained stable.

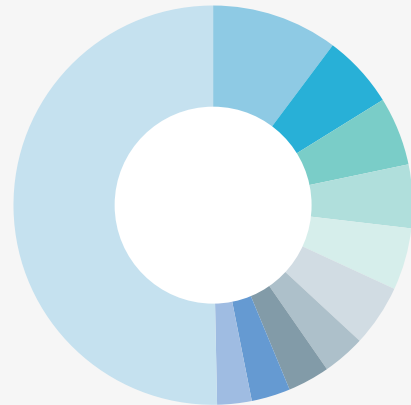


ST Claims Paid 2010: Top 10 Countries



United States	114
Italy	101
Russia	90
Hong Kong	61
Brazil	60
Spain	57
Cuba	56
Germany	53
United Kingdom	50
Turkey	50
Other	714

ST Recoveries 2010: Top 10 Countries

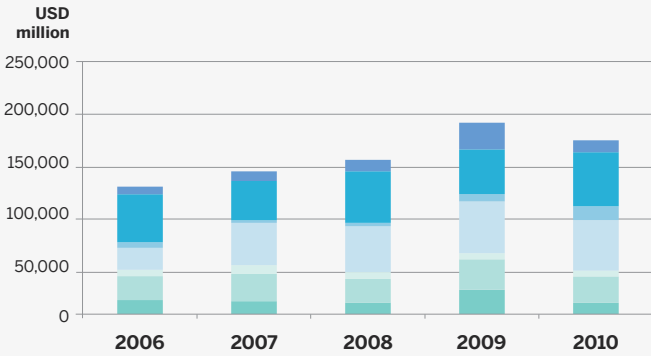


United States	37
Russia	22
Argentina	20
Italy	19
Turkey	18
Ukraine	18
Venezuela	13
Germany	12
Taiwan	11
Brazil	10
Other	182



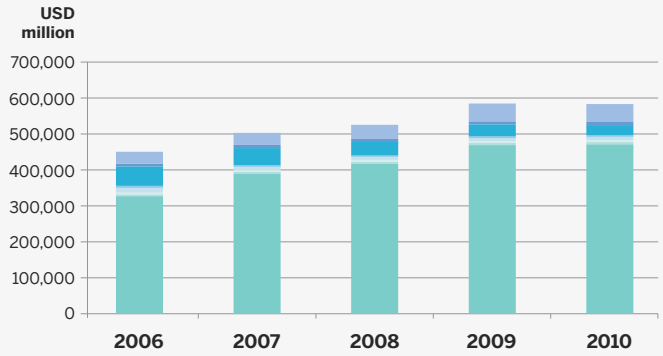
## BERNE UNION: MEDIUM-LONG TERM EXPORT CREDIT INSURANCE & LENDING

MLT New Business - insured during each year



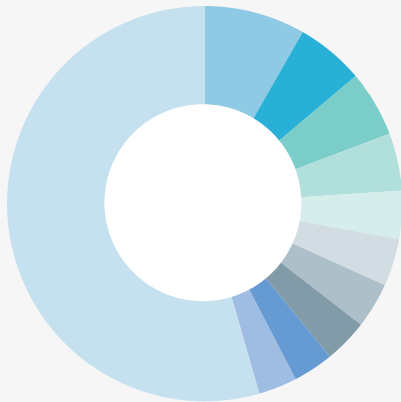
- Sovereigns
- Other Public
- Banks
- Corporates
- Projects
- Unspecified
- Lending

MLT Exposure - at year end



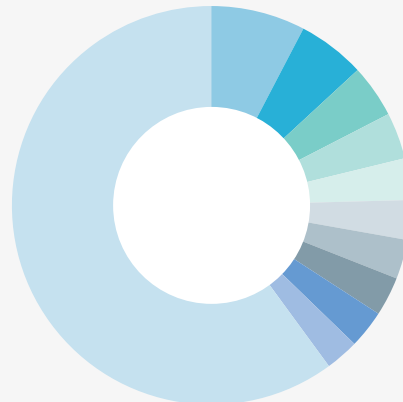
- Commitments
- Aid-Related Commitments
- Arrears
- Claims, Political Risk
- Claims, Commercial Risk
- Refinanced/Rescheduled Amounts
- Overdues on Refin/Resch Amounts
- Lending

MLT New Business 2010: Top 10 Countries

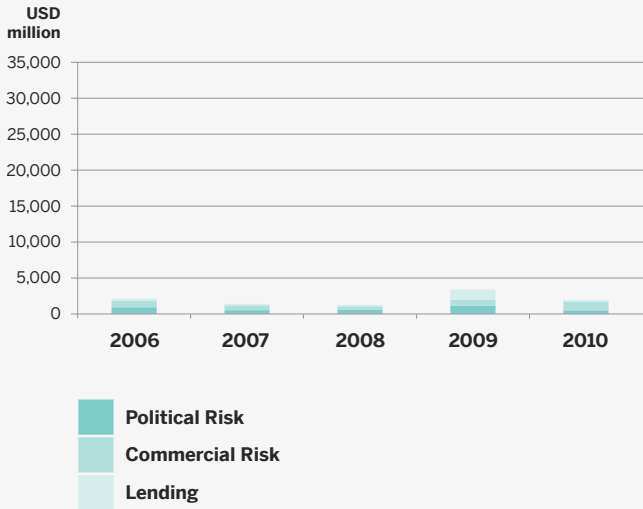
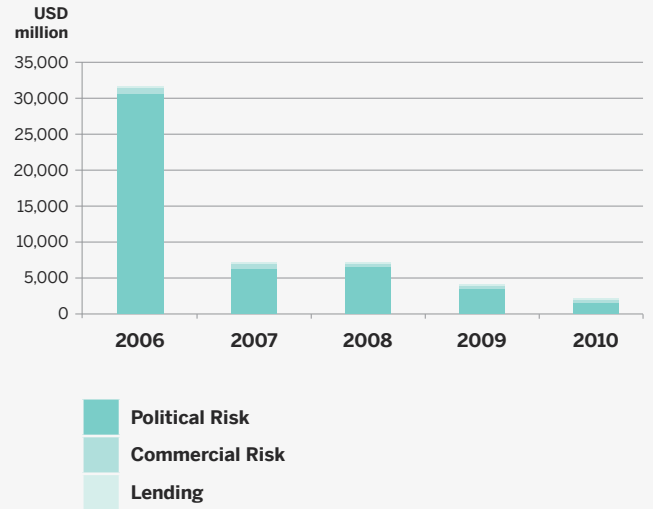


United States	14,301
Russia	9,635
United Arab Emirates	9,348
Mexico	8,156
Saudi Arabia	6,831
Brazil	6,709
China	6,447
Turkey	6,212
Australia	5,735
Italy	5,440
Other	94,242

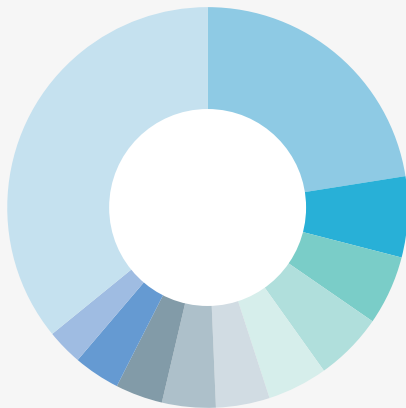
MLT Exposure 2010: Top 10 Countries



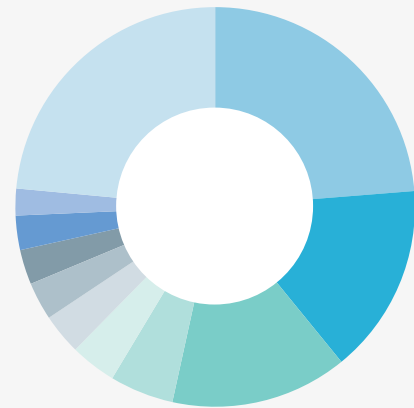
United States	44,518
Russia	31,811
Brazil	25,008
Indonesia	21,917
United Arab Emirates	19,614
India	18,678
Turkey	18,539
China	18,448
Mexico	17,928
Saudi Arabia	15,710
Other	349,129

**MLT Claims Paid - during each year**

**MLT Recoveries - during each year**


Medium/long term insurers amply increased new business in the crisis, while claims paid increased only modestly in 2009.


**MLT Claims Paid 2010: Top 10 Countries**


<b>Kazakhstan</b>	392
<b>Sudan</b>	114
<b>Canada</b>	97
<b>Mexico</b>	96
<b>United Arab Emirates</b>	85
<b>Korea Rep.</b>	76
<b>Ukraine</b>	75
<b>Cuba</b>	66
<b>Egypt</b>	65
<b>Russia</b>	51
<b>Other</b>	625

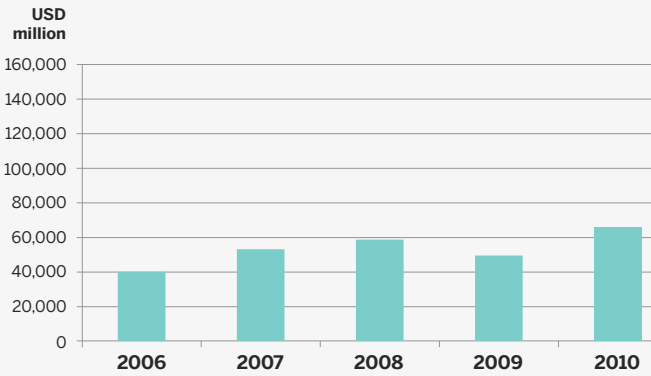
**MLT Recoveries 2010: Top 10 Countries**


<b>Egypt</b>	503
<b>Indonesia</b>	326
<b>Angola</b>	304
<b>Kazakhstan</b>	110
<b>United Arab Emirates</b>	79
<b>Pakistan</b>	70
<b>Canada</b>	65
<b>Ukraine</b>	60
<b>Serbia</b>	59
<b>Switzerland</b>	46
<b>Other</b>	499

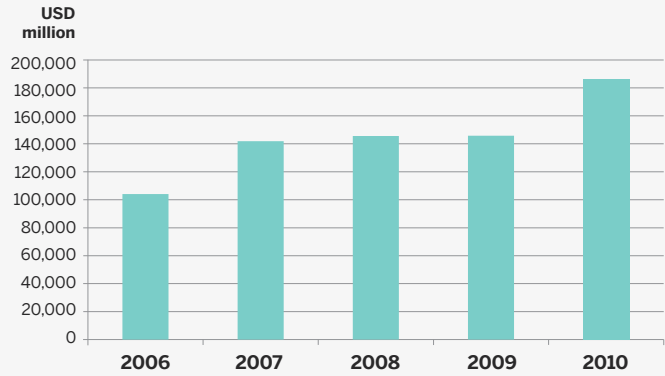


# BERNE UNION: INVESTMENT INSURANCE

INV New Business - insured during each year



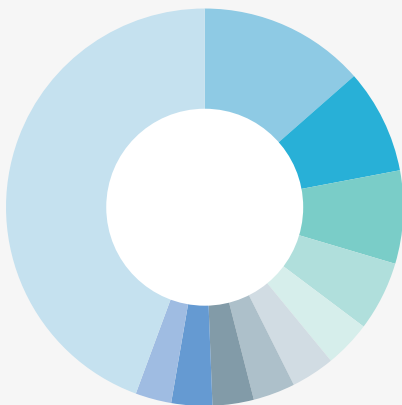
INV Exposure - at year end



Investment insurance data for 2010 cannot readily be compared with previous year's data due to a new classification of this business.

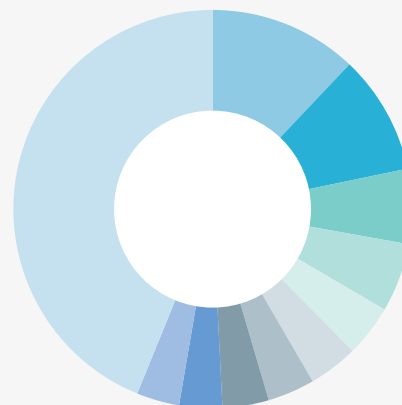


INV Exposure 2010: Top 10 Countries



<b>Kazakhstan</b>	7,937
<b>Russia</b>	6,375
<b>China</b>	4,006
<b>Spain</b>	3,674
<b>Egypt</b>	2,772
<b>Papua New Guinea</b>	2,635
<b>Indonesia</b>	2,519
<b>Libya</b>	2,475
<b>Turkey</b>	2,298
<b>India</b>	2,298
<b>Other</b>	28,851

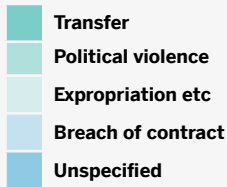
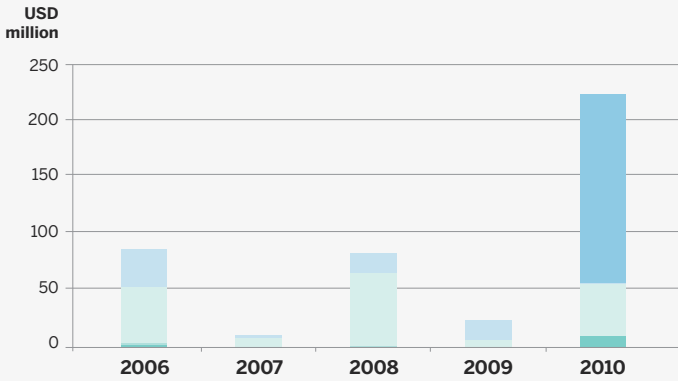
INV New Business 2010: Top 10 Countries



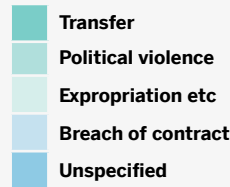
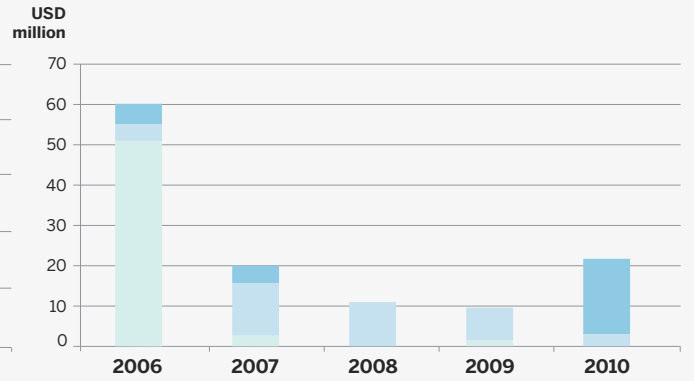
<b>Russia</b>	25,248
<b>China</b>	15,846
<b>Kazakhstan</b>	14,132
<b>Turkey</b>	10,559
<b>United States</b>	7,089
<b>Egypt</b>	6,623
<b>Brazil</b>	6,389
<b>Saudi Arabia</b>	6,261
<b>India</b>	6,208
<b>Indonesia</b>	5,470
<b>Other</b>	82,784



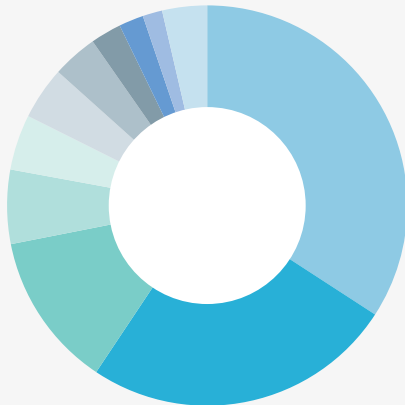
INV Claims Paid - during each year



INV Recoveries - during each year

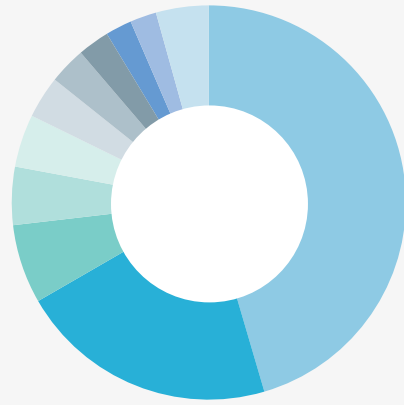


INV Claims Paid 2010: Top 10 Countries



Netherlands	75	
Venezuela	56	
Singapore	28	
Marshall Islands	13	
Liberia	9.9	
Thailand	9.4	
India	8.1	
Uzbekistan	5.5	
Kazakhstan	4.4	
Ukraine	3.5	
Other	8	

INV Recoveries 2010: Top 10 Countries



Korea Rep.	11	
United Arab Emirates	5	
Dominican Rep.	2	
Kazakhstan	1.1	
Zambia	1.0	
Tajikistan	0.8	
Brazil	0.7	
Kuwait	0.6	
Seychelles	0.5	
Ukraine	0.5	
Other	1	